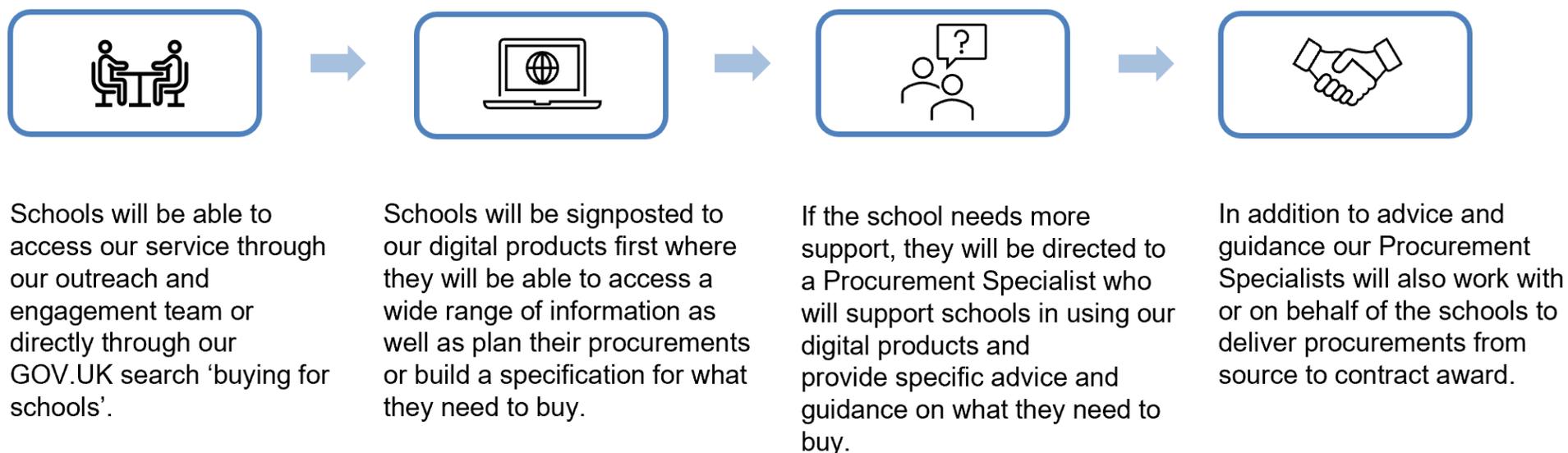


Our user journey

Schools contact us when they need to buy, we signpost them to our digital products first and if they need more support our Procurement Specialists will help them through their buying journey from source to contract award



Our service delivery model

ENGAGE

Operating **locally** to **engage** schools / Local Authorities



Developing **networks** of support for schools

Introducing schools to the service and encouraging its use



Signposting user friendly frameworks and deals

Providing **training** for the service



Marketing the benefits and successes of the service

ENABLE

Digital first service available when it is needed



Enabling schools to **plan a procurement**

Enabling schools to **build a specification**



Providing **advice and guidance** on buying for schools

Enabling schools to **find a framework**



Referring schools to DfE **Procurement Specialists** for a helping hand.



DELIVER

Procurement specialists

giving schools a helping hand through their buying journey delivering procurements with, or on behalf of, schools from **source to contract**



Delivering advice and guidance on buying

Signposting to digital products, encouraging and helping schools use them



Working alongside established public sector providers of deals for schools, using combined market knowledge and insight to develop and deliver user friendly deals and frameworks for schools.