



Attitudes towards the student finance system

Research report

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Research

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Executive Summary

Produced by Opinium, this report presents the findings of a survey and qualitative fieldwork commissioned by the Department for Education (DfE) to ascertain the attitudes of parents whose children were prospective higher education applicants (hereafter referred to as parents) and the general population towards the student finance system in England.

The research has the following four objectives:

- To explore the extent that parents and the general population understand the current student finance system.
- To explore the extent that parents and the general population believe that the current student finance system is fair.
- To explore the attitudes of parents and the general population to different tradeoffs within the student finance system.
- To explore the level of priority that parents and the general population place on the various features of the student finance system.

The research comprised two stages:

- Qualitative exploration phase: this consisted of two online qualitative "pop-up" communities amongst parents and general population. The communities lasted for three days, with participants probed on their views of the current education system and the trade-offs they would be willing to make to change various parts of the system.
- 2. Quantitative Survey: this consisted of an online survey of 1,064 adults, representative of the adult population in England. This largely replicated equivalent surveys sent to university applicants, students and graduates¹ and featured awareness and attitudinal questions as well as a trade-off exercise between the same set of policy suggestions.

Methodology

Qualitative exploration phase

Online pop-up communities perform a similar function to focus groups. They are online spaces that allow invited participants to engage and discuss topics and to share ideas. In

¹ Brown, M., (2019), Attitudes of higher education applicants, students and graduates towards the student finance system, Report produced by Youthsight for the Department for Education.

addition, participants perform certain tasks over a number of days, such as recording videos giving their views on topics set out by the invigilators of the communities.

The pop-up community run for this piece of work was a three-day long engagement with the following two groups:

- Parents 20 parents of children aged 16 or over who are planning to go (or considering going) to university in the next 2 years. Participants were aged 30-50+, and had a range of education levels, were from a range regions of England and had different marital statuses.
- **General Population** 20 people from the general population who do not have children planning to go (or considering going) to university in the next 2 years and had a range of education levels, were from a range of regions of England and were of different ages.

Opinium and DfE agreed the tasks that participants would complete prior to the launch of the community. Tasks were daily and lasted approximately 20-30 minutes. They comprised short video contributions and written discussion tasks (through an online message board).

The topics of the video contributions and discussion tasks covered:

- Exploring participants' current knowledge of and attitudes to the current student finance system
- Exploring attitudes towards how fair the student finance is and what motivators and concerns they have with the system
- Exploring the types of conversations that parents had had with their children on financing higher education and the emotions involved (not discussed in the general population community)
- Understanding the trade-offs participants would be willing to make for lower tuition fees, which options have the highest preference and why
- Exploring what other trade-offs participants would be willing to make
- Understanding choices around subjects that students take

Quantitative Survey

The survey was a separate piece of work. It drew its participants from Opinium's preprofiled consumer panel. The sample comprised 1,064 adults aged 18 and over. Fieldwork took place from 22nd to 28th November 2018. The research used a representative sample frame with demographic cell quotas designed to simulate a stratified random sample. Table 1 shows the breakdown of the sample by age and occupation, with Table 2 showing the breakdown of the sample by social grade and Table 3 showing breakdown by education and gender.

Table 1: Breakdown of Survey Sample by Age and Occupation (Base: all respondents (1,064)

Age group	Percentage	Base	Occupation	Percentage	Base
18-34	27%	289	Working full time	43%	456
35-44	14%	151	Working part time	17%	176
45-54	19%	201	Unemployed	2%	25
55-65	17%	184	Retired	26%	280
65+	22%	238	Other	12%	126

Table 2: Breakdown of Survey Sample by Social Grade (Base: all respondents (1,064)

Social Grade	Percentage	Base
AB	31%	335
C1C2	42%	452
DE	26%	277

Table 3: Breakdown of Survey Sample by Education and Gender (Base: all respondents (1,064)

Education	Percentage	Base	Gender	Percentage	Base
Graduate	38%	400	Male	48%	511
Non-Graduate	62%	664	Female	52%	552

Parents of Prospective Applicants

The survey comprised 131 parents of prospective applicants. This group was defined as parents of children who were 16 years-old or above and answered "yes, definitely" or "yes, probably" to the survey question "You said that you have one or more children aged 16 or over. Are any of them planning to go to university to study for an undergraduate degree within the next two years?" or answered anything other than "They aren't interested in studying at university" or "Don't know" to the question "You said that you have children aged 16-18 who are probably not going to start studying at university in the next two years. Is this for any of the following reasons?" For convenience, the text in this report often refers to this subgroup as parents, with anyone not fitting this criterion referred to as non-parents. The non-parent group comprises 933.

This report examines key questions by different populations (for example, whether an individual is a graduate or not). The relationships recorded between these different populations will be significant to 95% confidence interval unless otherwise stated.

Key Findings

Knowledge of the student finance system

- Knowledge of the repayment threshold was mixed. While significant minorities
 of respondents (42%) answered correctly that the income threshold for when
 graduates start to pay their loans back was £25,000, the same percentage (42%)
 provided an incorrect answer.
- Respondents demonstrated a poor knowledge of how interest was charged on loans. Only 18 percent of respondents correctly answered that it was dependent on income. A significant minority of the respondents (44%) thought that interest was the same for all graduates.
- Individuals showed a slightly better knowledge of the loans write-off period, though this was still mixed. Thirty percent of respondents were correct in answering 30 years after leaving university. Twenty-one percent of respondents incorrectly thought the write-off period was 20 years. Large percentages of respondents answered that they did not know. Parents (40%) were more likely than non-parents (29%) to answer this question correctly.
- Respondents demonstrated a misconception about the proportion of the
 cost of higher education incurred by students and taxpayers. Approximately
 one third of the total population (32%) and a little under half of parents (45%)
 wrongly thought that students incurred all the costs for their studies. Forty-nine
 percent of respondents were correct in answering that students and taxpayers
 shared costs.
- Of those who knew that taxpayers contributed to the student finance system, 28 percent of respondents believed the percentage that taxpayers contributed to costs was 25 percent. Nineteen percent of the total population were correct in answering 45%. A further 37% of the respondents answered that they did not know the percentage. Only 16 percent of the total population overestimated the contribution taxpayers make.
- Members of the pop-up communities were also surprised by the 45 percent figure, perceiving it to be higher than expected.

Perceptions about the fairness of the student finance system

- Twenty-eight percent of the total population believe that the government spends too little on higher education, with 13% thinking they spend *much* too little. A higher proportion of parents (35%) thought that the government spends too little, with 22% thinking they spend *much* too little. Thirteen percent of the total population and 6% of parents of prospective applicants think that the government spends too much or much too much on higher education.
- Once informed that the taxpayer contributes 45 percent towards the cost of higher education, respondents expressed mixed views regarding the level of this contribution. Forty-three percent of respondents believed that the taxpayer contribution was about right, with a very similar percentage (44%) thinking it was too high. Thirteen percent of the total population thought the contribution was too low.
- The majority of respondents (64%) agreed that it is fair for HE students to contribute to their studies. Of those respondents who thought that students should contribute to their studies, the majority agreed that the amount that students pay should depend on household income (61%).
- The survey tested three repayment scenarios, where respondents were shown how much a graduates pays back at different salary amounts:
 - The first scenario tested a graduate's pre-tax earnings of £27,000 per annum. Under the current system, this means that a graduate would pay £15 per month and £180 per annum. Approximately half of respondents (52%) thought that repayments at this income were too low, with 38% of parents considering this figure as too low.
 - The second scenario tested an income of £35,000 per annum, which results in a repayment of £74 per month and £888 per annum. Compared with the previous scenario, a lower percentage of respondents (33%) thought this was too low a figure. A small majority (55%) thought this figure was about right.
 - The final scenario tested an income of £40,000, with repayments totalling £112 per month and £1,344 per annum. This scenario is broadly comparable to the £35,000 scenario, with a small majority of respondents (54%) and high minority of parents (48%) seeing this as about right.
- Pop-up community participants generally saw these repayments as affordable. However, they still thought that tuition fees were too high. Some participants also recognised that the current system enabled individuals from lower socio-economic backgrounds to take part in higher education.

Despite the financial cost, pop-up community members thought that higher
education remained a worthwhile experience. Members of both pop-up
community groups highlighted both the academic and personal benefits of higher
education. Some members of the parent community mentioned that they had
spoken to their children about higher education and had encouraged them to
consider it.

Potential changes to the student finance system

- The survey asked respondents to rate various student finance policy changes that could be implemented out of ten. The highest rated policy change was lowering tuition fees, with 52% of respondents rating this at seven out of ten or above. Lowering interest rates on loans (49%), letting graduates waiting until they are earning more before paying back loans (47%), and writing off loans earlier (45%) were also relatively highly rated options.
- Concerns about the cost of tuition fees were also reflected in the pop-up communities, with this being widespread across members of both the parent and general population groups. Members also considered lowering interest rates important, with some members stating that these were barely distinguishable from a regular bank loan.
- The survey asked respondents a series of trade-off questions. For example, if respondents rated lowering tuition fees as an important change what other policy change would they be willing to trade-off to see lower fees. These questions revealed that lowering tuition fees and lowering the interest rates were very important to respondents and changes that they would not trade-off to see other policy changes. Other policy changes, like graduates paying their loans off sooner, paying back more every month and paying back their loans for longer were less important and were changes that respondents were more willing to trade off.
- The majority of the total population believe that students should choose their subject primarily based on their interest in the subject (58%), with 19 percent believing that earnings potential should be the primary factor.
- However, views began to change once it was suggested that certain subjects might cost the taxpayer. Twenty-nine percent of participants believed that students should not be restricted in their choices even if that meant it cost taxpayers more. However, 35 percent of participants thought that there should be some restrictions in place, with 25 percent answering that it depended.
- These findings triangulate with the qualitative fieldwork. Online community
 members thought that there could be restrictions on courses that do not
 lead to a clear career path and could be studied through other means.

Respondents demonstrated broad support for reintroducing grants instead
of loans to support students with their living costs. Fifty percent of
respondents agreed that students should receive grants instead of loans even if
that meant they received less money to live on (14% disagreed). In addition, 63%
of participants agreed that students should receive grants instead of loans even if
that meant students from middle-income backgrounds having to pay more (13%
disagreed). Respondents were not as willing to trade grants to loans even if that
meant the number of university places being reduced (49% agreeing versus 17%
disagreeing).

1. Knowledge of the student finance system

Introduction

This chapter examines what survey participants and online community members knew about the student finance system. After first answering questions on their knowledge of the student finance system, survey participants and community members then received correct information about the student finance system. The data included in this chapter presents information about what individuals knew about the student finance system before learning more.

Knowledge of the repayment threshold

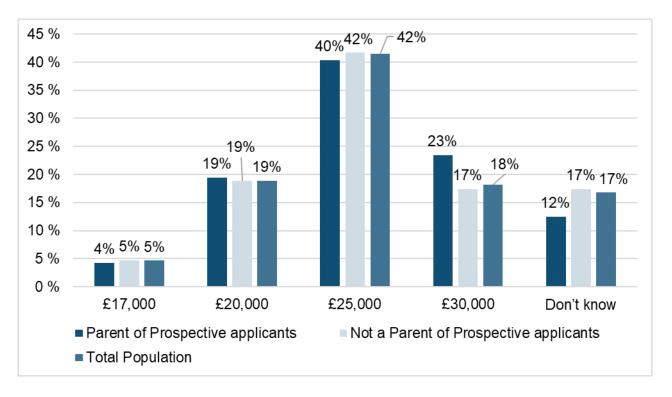
Figure 1 shows that there is some confusion regarding how much graduates have to be earning before they start paying back their loans, with only 42 percent of all those respondents surveyed answering correctly. Forty-two percent of the total population who provided answers other than "don't know" were incorrect. There were no significant differences between parents and non-parents, in terms of their knowledge of the repayment threshold. Seventeen percent of the total population said they did not know.

These survey findings triangulate with the pop-up communities, with members mentioning either "certain amounts" or "certain thresholds" in relation to wages and earnings.

"Once you learn over a certain amount," **Member of the General Population Community.**

"Once you're employed and earning a certain amount," **Member of the General Population Community.**

Figure 1: How much do you think a graduate has to be earning before they start paying back their loans? Base: all respondents (1,064), parents of prospective applicants (131)



Further Analysis of knowledge of repayment threshold

- Age: There were no significant differences by age in terms of respondents' knowledge of the repayment threshold.
- **Employment status**: Similarly, there were no significant differences by employment status.
- Social Grade: There were some differences by social grade: forty-eight percent of respondents in the AB social grade answered this question correctly, compared with 43 percent of C1C2 and 31 percent of DE respondents.
- **Education**: The differences by education (i.e. whether a respondent was a graduate or non-graduate) were significant Forty-seven percent of respondents who had graduated from HE answered correctly, with this dropping to 38 percent for those who had not.
- **Gender**: Males were more likely than females to know the repayment threshold (46% versus 38%).

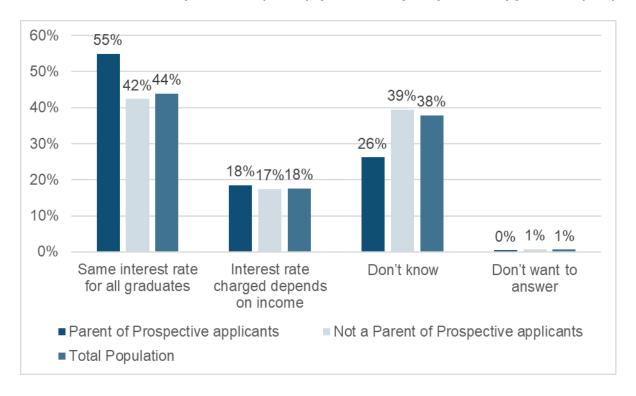
Knowledge of interest charged on loans

Respondents did not demonstrate a good knowledge of the level of interest charged on loans, and how this varies according to graduates' incomes (see Figure 2).

Forty-four percent of the total population incorrectly thought that interest was the same for all graduates. Only 18 percent of the total population correctly answered that it was dependent on income. Sizeable minorities of the total population answered that they did not know.

Differences between parents and non-parents, in terms of whether they answered the question correctly, were not significant. However, parents (55%) were more likely to answer the question incorrectly than non-parents (42%).

Figure 2: Do you think interest is the same for all graduates or does it depend on income? Base: all respondents (1,064), parents of prospective applicants (131)



Further Analysis of knowledge of interest charged on loans

- Age: With regards to respondents' knowledge of the interest charged on loans, there were significant differences by age. Twenty-four percent of respondents aged 18 to 34 and 35 to 44 answered this question correctly. This drops to 17 percent for 45-54 year-olds, 14 percent for 55-65 year-olds and 9 percent for over 65s.
- **Employment Status**: There were some significant differences by employment status and, in particular, between respondents who worked (full-or part-time) and

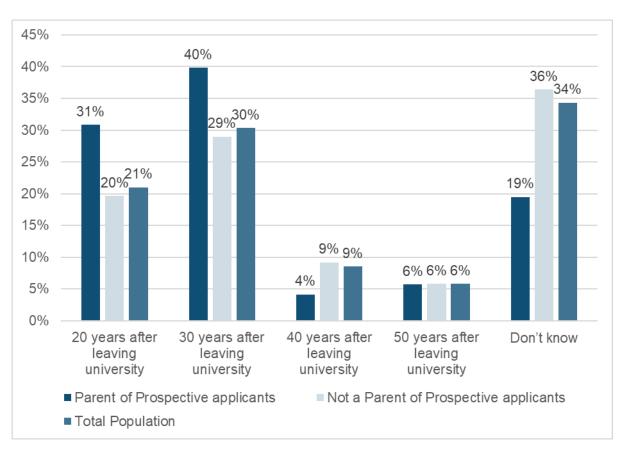
those who were retired. Respondents working part-time and full-time were more likely to answer correctly (23% and 21% respectively) than retired respondents (10%). The difference between full-time and part-time was not significant.

- Social Grade: While there were no significant differences between responses from AB and C1C2 categories, there was a significant difference between those in AB and the lowest social grade, DE (with 20% versus 13% answering questions on interest correctly).
- Education: Respondents who were graduates were more likely to answer correctly (22% versus 15%).
- Gender: There were no significant differences by gender.

Knowledge of the loan write-off period

There was limited knowledge of the loans write-off period, with only 30 percent of the total population answering correctly (see Figure 3). Differences between parents (40%) and non-parents (29%) were significant. Sizeable percentages (20% of non-parents and 31% of parents) thought the write-off period was 20 years, or that they did not know (19% and 36% respectively).

Figure 3: How long after leaving do you think loans are written off? Base: all respondents (1,064), parents of prospective applicants (131)



Further Analysis for the loan write-off period

- Age: There were significant differences by age in terms of whether respondents answered questions about the loan write-off period correctly. This question was answered correctly by 36 percent of respondents aged 45 to 54, 34 percent of those aged 35 to 44 and 31 percent of those aged 18 to 34. Only 24 percent of respondents aged over 65, and 28 percent of those aged 55-65 answered correctly.
- **Employment Status**: Retired respondents (23%) demonstrated a lower knowledge of write off periods than both full-time (32%) and part-time (34%) groups.
- **Social Grade**: Differences in knowledge of the write-off period between the two higher social grades (AB, 34% and C1C2, 33%) and the DE grade (22%) were significant.
- **Education**: There were no significant differences by education level.
- **Gender**: Similarly, differences by gender were not significant.

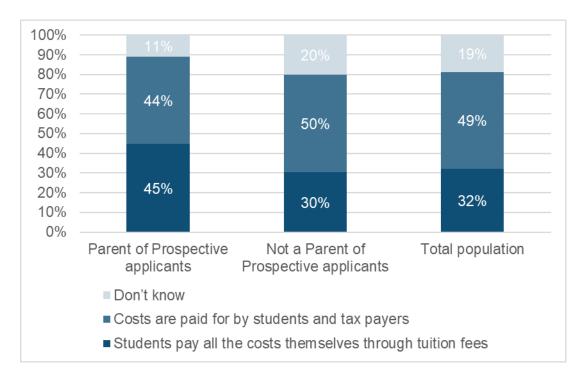
Knowledge of the HE funding system

There was a misconception about the proportion of the cost of higher education incurred by students and taxpayers.

Almost a third of respondents (32%) incorrectly believed that students incurred the full costs of their studies, and differences between parents (45%) and non-parents (30%) were significant, with parents being more likely to answer incorrectly (see Figure 4).

Forty-nine percent of the total population were correct in answering that students and taxpayers shared costs, and differences between parents and not parents answering correctly were not significant. Twenty percent of the total population answered that they did not know.

Figure 4: Who do you think pays for the costs of a student's education? Base: all respondents (1,064), parents of prospective applicants (131)



Further Analysis of knowledge of the HE Funding System

- Age: With regards to knowledge about how the cost of HE is funded, there were no significant differences by age.
- **Employment Status**: As with age, there were no significant differences by employment status.
- Social Grade: Again, the differences by social grade were not statistically significant.
- **Education**: Differences by education level, in terms of answering this question correctly, were not significant.
- **Gender**: Males were more likely than females to know how the cost of HE is funded (54% versus 44%). This is consistent with other knowledge questions.

As Figure 5 demonstrates, even among those individuals who knew that taxpayers contributed to the cost of higher education, many underestimated the cost incurred. Twenty-eight percent of the total population believed the percentage that taxpayers contributed to costs was 25 percent. Nineteen percent of the total population were correct in answering 45 percent. A further 37 percent of the total population answered that they did not know the percentage of the taxpayer contribution. Differences in knowledge on this point by parenthood status were not significant.

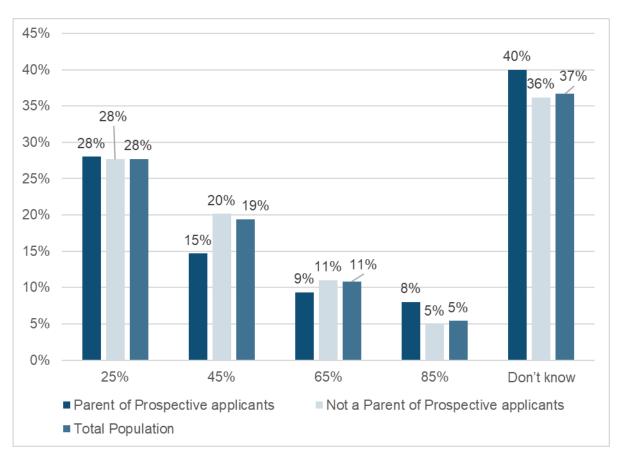
Of those who were aware that taxpayers contributed to the cost of a student's higher education, most were either unaware of the exact level of the contribution or were likely to underestimate it. Only 16 percent of the total population overestimated the contribution taxpayers make.

There was also some surprise amongst pop-up community members regarding the 45 percent figure, with some members perceiving that figure to be high and others stating they were unaware of the amount being written off.

"Nothing has surprised me bar the 45% figure of those who don't pay back in full, that's massively high in my perception," **Member of the General Population Community.**

"I was surprised by the amount of money being written off, few years back I thought about higher education but thought I couldn't afford, now I learn that unless I get a good job I don't pay, who foots the write off bill, I guess the taxpayer?," **Member of the Parent**Community.

Figure 5: Estimated taxpayer contribution amongst those aware that both students and taxpayers cover this cost. Base: those who think students and taxpayers pay for higher education (556)



Further Analysis of Taxpayer contributions

- Age: Knowledge about the level of the taxpayer contribution towards higher education varied by age. Twenty-three percent of 18 to 34 year-olds, 24 percent of 35 to 44 year-olds and 23 percent of 55 to 65 year-olds answered this question correctly, compared with a lower proportion of 45 to 54 year-olds (17%) and over 65s (13%).
- **Employment Status**: There were no significant differences by employment status with regards to knowledge of the taxpayer contribution to HE costs.
- **Social Grade**: Respondents in the AB (24%) social grade category were more likely than those in the C1C2 (18%) and DE (16%) categories to answer this question correctly.
- **Education**: There were no significant differences by education level.
- **Gender**: There were no significant differences by gender.

2. Perceptions about the fairness of the student finance system

Introduction

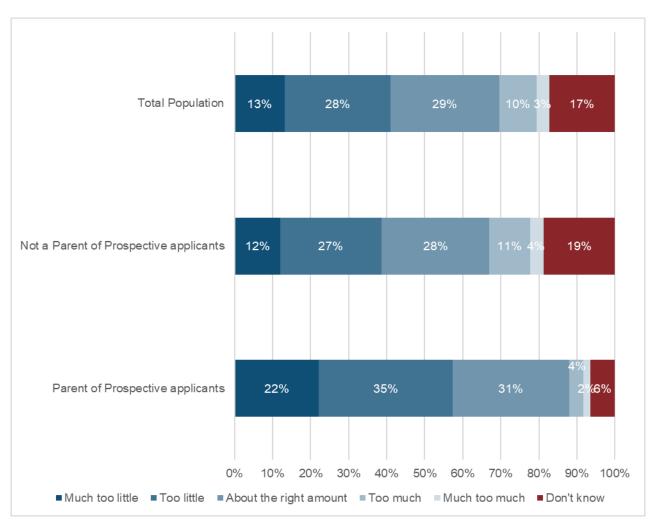
This chapter explores the perceptions that survey participants and community members have about the fairness of the student finance system once it has been explained it to them in detail.

Government spending and opportunities

Figure 6 shows that 28 percent of the total population believe that the government spends too little on higher education, with 13 percent thinking they spend *much* too little.

There were some differences by parenthood status, with a higher proportion of parents thinking that the government spends too little (35% compared with 27% non-parents) or *much* too little on HE (22% of parents and 12% of non-parents). Fifteen percent of non-parents and 6 percent of parents of prospective applicants think that the government spends too much or *much* too much on higher education.

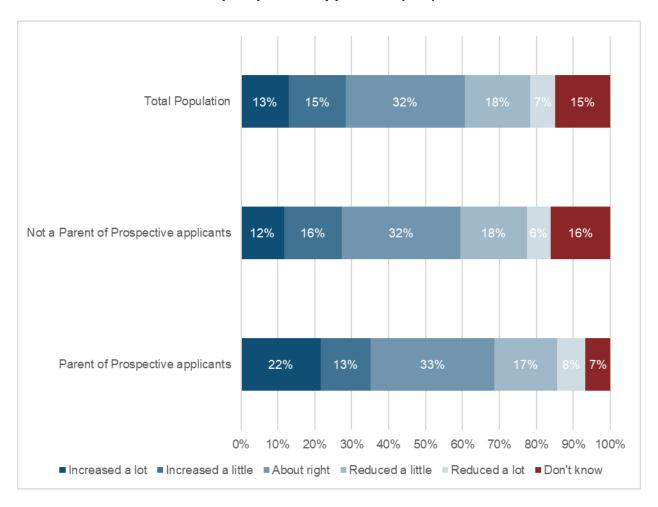
Figure 6: Do you think the government spends too much money, too little money, or about the right amount on higher education? Base: all respondents (1,064), parents of prospective applicants (131)



Twenty-eight percent of the total population thought that opportunities for young people in the UK to go to university should be increased. There were differences by parenthood status: 35 percent of parents of prospective applicants thought that opportunities should be increased, compared with 28 percent of non-parents (see Figure 7).

Twenty-four percent of the total population thought that HE opportunities should be reduced, and views did not vary by parenthood status.

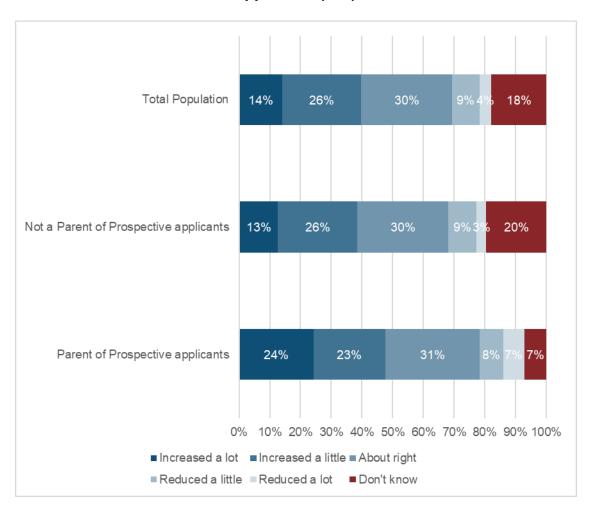
Figure 7: Do you feel that opportunities for young people in the UK to go onto higher education, to study at a university, should be increased or reduced, or are they at about the right level now? Base: all respondents (1,064), parents of prospective applicants (131)



A higher percentage of the total population would like to see more opportunities for young people to study higher education at colleges rather than at university (40% compared with 28%).

Again, there were significant differences by parenthood status: 39 percent of non-parents would like to see opportunities for studying HE at colleges increased, with the corresponding figure for parents sitting at 47 percent.

Figure 8: Do you feel that opportunities for young people in the UK to go onto higher education, to study at a college, should be increased or reduced, or are they at about the right level now? Base: all respondents (1,064), parents of prospective applicants (131)



Further Analysis of government spending and opportunities

Government spend

- **Age**: There were few differences by age in relation to whether the government invests too much or too little in higher education.
- Employment Status: Similarly, there were no significant differences by employment status.
- Social Grade: The differences in responses to this question by social grade were significant. Forty-four percent of AB respondents supported an increase in spend, compared with 39 percent of C1C2 and 41 percent of DE (41%) respondents. Sixteen percent of AB respondents thought that the government spends too much on higher education compared with 11 percent of C1C2 and 12 percent of DE.

- **Education**: Graduates were more likely to support an increase in government spend than non-graduates (48% versus 37%).
- Gender: Males were more likely than females to think the government spends too
 much on higher education (15% compared with 11%). Twenty-three percent of
 females said that they did not know compared with 11 percent of males. There
 was no difference between males and females in their support for an increase in
 government spend in higher education.

Higher education opportunities at university

- Age: Opinions about whether opportunities to study at university should be increased varied by age. Thirty-one percent those aged 18 to 34 supported increased opportunities compared with 29 percent of those aged 35 to 44, 28 percent of those aged 45 to 54 and a similar proportion of those aged 55 to 65 (28%). The lowest support for increased opportunities was amongst those aged over 65 (25%). Conversely 32 percent of over 65s, 26 percent of 55-65 year-olds and 28 percent of 45-54 year-olds supported a reduction, compared with 17 percent of 18-34 year-olds and 19 percent of 35-44 year-olds.
- Employment Status: There was a significant difference across responses by employment status, with retired respondents (33%) more likely to support a reduction of opportunities for young people to study HE at a university compared with 23 percent of full-time respondents and 21 percent of part-time respondents.
- **Social Grade**: There was a significant difference across responses by social grade, with 31 percent of AB respondents supporting a reduction in opportunities compared with 21 percent of C1C2 and 21 percent DE respondents.
- **Education**: Graduates were more likely to support increases in opportunities to study at university than non-graduates (31% versus 26%). Twenty-seven percent of graduates support a reduction in opportunities versus 23 percent of non-graduates. Non-graduates were more likely to state that they did not know (18% versus 9%).
- Gender: There were significant differences by gender, with females a little more likely than males to support an increase (30% versus 27%). Conversely, 23 percent of females supported a reduction in opportunities, compared with 26 percent of males. Females were also more likely to say that they did not know (18% versus 12%).

Higher education opportunities at college

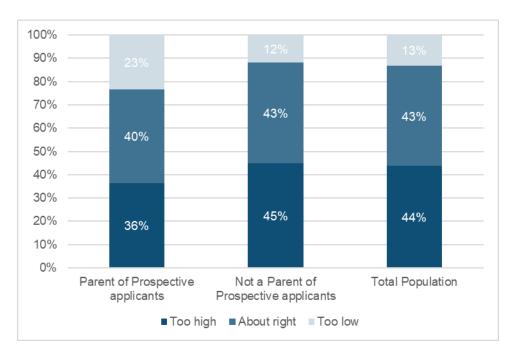
- Age: A clear and significant pattern emerges by age with regards to respondents' views on whether opportunities for young people to study HE at college should be increased or decreased, with those in older age categories more supportive than those in younger age categories. Thirty-four percent of those aged 18 to 34 and aged 35 to 44 were supportive of more opportunities, with those aged 45 to 54 (41%), those aged 55 to 65 (43%) and those aged over 65 (46%) more likely to support this option.
- Employment Status: There is also some significant differences when responses
 to this question are looked at by employment status, with 46 percent of retired
 respondents supportive of more opportunities for young people to study at college,
 compared with 40 percent of those employed part-time and 35 percent of those
 employed full-time.
- Social Grade: Opinions on this point also varied by social grade. Forty-three
 percent of C1C2 respondents supported more opportunities for young people to
 study HE at college compared with 40 percent of AB respondents and 34 percent
 of DE respondents.
- **Education**: Graduates were more likely to support a reduction in opportunities for young people to study HE at college than non-graduates (18% versus 9%).
- **Gender**: Males were more likely than females to believe that opportunities for young people to study HE at a college were about right (33% versus 27%).

The balance of taxpayer and student funding

Once they had been informed that the taxpayer contributes 45 percent towards the cost of higher education, respondents expressed mixed views regarding the level of this contribution (see Figure 9). Forty-three percent of the total population thought this figure was about right, compared with 13 percent thinking it was too low and 44 percent thinking it was too high.

Although there was a similar level of agreement between parents and non-parents that the 45 percent taxpayer contribution was about right (43% versus 40%), only 12 percent of non-parents group thought the contribution was too low, compared with 23 percent among parents. Moreover, while 36 percent of parents thought the figure was too high, this rose to 45 percent among non-parents.

Figure 9: Do you think the 45 percent taxpayer contribution is too high, about right or too low? Base: all respondents (1,064), parents of prospective applicants (131)



Further Analysis of the balance of taxpayer and student funding

- Age: There was a significant difference across responses by age. Respondents aged 18 to 34 were most likely to say that the taxpayer contribution was about right at 52 percent, with those aged 45 to 54 and those aged 55 to 65 least likely to say the contribution was about right (both 36%). Respondents aged 45 to 54 years old and 55 to 65 years old were most likely to think that contributions were too high (49% and 50% respectively).
- Employment Status: Respondents who were employed part-time were more likely to think that contributions were too high (54% compared with 40% of full-time and 45% of retired respondents), with those employed full-time more likely to think contributions were too low (16% compared with 13% retired and 6% of part-time respondents).
- **Social Grade**: There was also a significant difference across the responses to this question by social grade. AB respondents were more likely to say that contributions were about right (54%), compared with C1C2 and DE respondents (both 38%). C1C2 (51%) and DE (49%) respondents were more likely to think that contributions were too high, compared with AB (30%).
- **Education**: Graduates were more likely than non-graduates to believe that taxpayers contributions were about right (51% versus 38%), with non-graduates thinking that taxpayer contributions were too high (53% versus 29%).

• **Gender**: Females were more likely than males to think that taxpayer contributions were too high (48% versus 39%), with males more likely to think taxpayer contribution was too low (20% versus 7%).

When learning of the 45 percent taxpayer figure, pop-up community members remained positive about individuals attending higher education. Some members noted that once students become graduates and enter employment they too become taxpayers and therefore contribute to the system. Others noted that having a degree tends to lead to a better, higher paid job, which should enable them to pay more of their loan (or their entire loan off) and be less of a strain on the taxpayer due to being less likely to be claiming benefits.

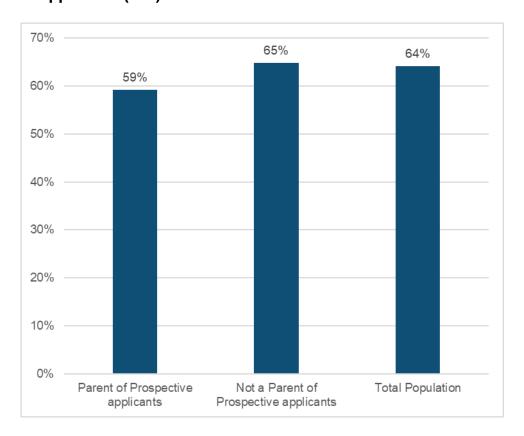
"As I've said before comments such as the taxpayer pays are demonising. Everyone pays taxes of some sorts, and most jobs people pay taxes so in a way students have already started to pay taxes on day to day things so it's not one pays and one doesn't," **Member of the Parent Community.**

"This does not change my mind in the slightest. And further I would say that this does not even suggest to me that the system doesn't work. The system is not designed to see every student repay all of their loan. If that was the intention then it was built in a much more punitive manner. What this figure says to me is that a lot of students are doing well financially having graduated and have been able to repay their loans, and that those who have not had financial success are not being unduly burdened," **Member of the General Population Community.**

Whether the amount that students contribute should depend on household income

Sixty-four percent of respondents thought agreed that it is fair for HE students to contribute to their students. Differences between the views of parents and non-parents were not significant.

Figure 10: Percentage of respondents that agreed that it is fair for HE students to make some contribution to their studies. Base: all respondents (1,064), parents of prospective applicants (131)



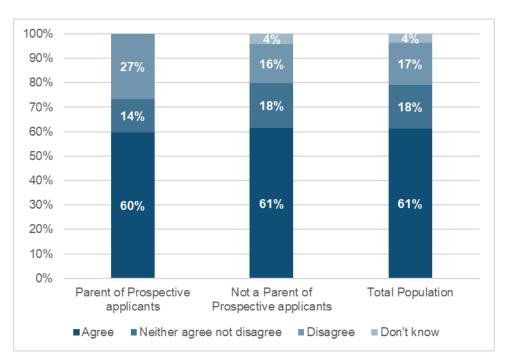
Further Analysis of whether it is fair for students to contribute to their studies

- **Age**: The differences in responses to whether it is fair for students to contribute to their studies do not vary significantly across age categories.
- **Employment Status**: Similarly, differences by employment status were not significant.
- **Social Grade**: AB (67%) and C1C2 (68%) respondents were more likely than DE (55%) respondents to think that students contributing is fair, with 18 percent of DE respondents disagreeing compared with 13 percent of AB respondents and 8 percent of C1C2 respondents.
- **Education**: Graduates were more likely than non-graduates to believe that students contributing to their studies is fair (65% versus 63%).
- **Gender**: Female respondents (67%) were more likely than male respondents (60%) to think that students contributing to their studies was fair. Male respondents were more likely to disagree with this (15% of males and 9% of females).

Sixty-one percent of respondents agreed that the amount that students pay should depend on their household income, and 17 percent disagreed.

There was a statistically significant difference between non-parents and parents. The difference is driven by a far higher proportion of parents (27%) disagreeing that the amount students pay should be dependent on income in comparison to non-parents (16%). However, the majority of both groups (61% of non-parents and 60% of parents) believed that the amount students pay should be income dependent.

Figure 11: Percentage that agreed that the amount that students pay should depend on their household income. Base all agreeing that HE students should contribute (681), parents of prospective applicants (76).



- **Age**: There were no significant differences by age concerning whether the amount that students pay should depend on their household income.
- Employment Status: The differences by employment status were not significant.
- Social Grade: Unlike the other demographic analyses, differences in responses to this question do vary by social grade. DE (69%) respondents were more likely than AB (58%) and C1C2 (60%) respondents to think that the amount that students pay should be income dependent.
- Education: Differences by education were not significant.
- **Gender**: Similarly, there was no significant difference between males and females for this question.

Perceptions about repayment amounts

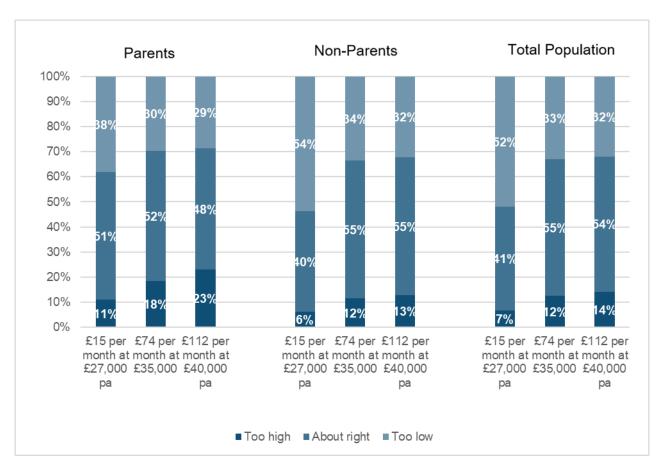
The survey asked participants about different repayment scenarios based on the current student finance system. Questions involved asking that if a graduate earned a certain amount per year before tax their current contribution would be £X per month and £Y per year (see questions C10, C11 and C12 in Appendix 1 for detail). The figure below details the results.

The first scenario tested a graduate's pre-tax earnings of £27,000 per annum. Under the current system, this means that a graduate would pay £15 per month and £180 per annum. Fifty-two percent of respondents thought this amount was too low, 41 percent thought it was about right, and 7 percent thought it was too high. The differences between parents and non-parents were significant with just over half of non-parents (54%) thinking that repayments at this income were too low, compared with 38 percent of parents.

The second scenario tested an income of £35,000 per annum, which results in a repayment of £74 per month and £888 per annum. Thirty-three percent of respondents thought this amount was too low, 55 percent thought it was about right, and 12 percent thought it was too high. The differences between parents and non-parents and responses to this scenario were not statistically significant.

The final scenario tested an income of £40,000, with repayments totalling £112 per month and £1,344 per annum. As with the previous scenario, the largest group of respondents thought this figure was about right (54%), while 32 percent thought it was too low and 14 percent thought it was too high. There was significant variation by parenthood status, with more parents (23%) believing that repayments at this level were too high, compared with non-parents (13%). A higher percentage of non-parents (55%) thought the level of repayments was about right (48% of parents).

Figure 12: What the total population and parents thought about different repayment scenarios. Base: all respondents (1,064), parents of prospective applicants (131)



Further Analysis of different repayment scenarios

Scenario 1: £15 per month at £27,000 pa

- Age: The differences across responses to this question by age were statistically significant. Respondents aged 18 to 34 and 35 to 44 were the most likely age groups to say that this scenario was about right (both 45%). However, 60 percent of respondents aged both 45 to 54 and 55 to 65 thought that the repayments were too low in this scenario, and 56 percent of over 65s also thought that repayments were too low.
- Employment Status: The differences across responses to this scenario by employment status were statistically significant. Those respondents working part-time and those respondents who were retired were equally likely to think that the repayments in this scenario were too low (57%), with 49 percent of respondents employed full-time believing that repayments were too low. Forty-four percent of full-time respondents thought this scenario was about right, with lower percentages of part-time and retired respondents thinking this was about right (36% and 40% respectively).

- **Social Grade**: The differences across responses to this scenario by social grade were statistically significant. Social grades C1C2 (55%) and DE (53%) were more likely to think that repayments for this scenario were too low, compared with AB respondents (47%). AB respondents, relative to the other social grades, were more likely to think that this scenario was about right (47% versus 40% of C1C2 and 38% of DE).
- **Education**: Graduates most likely to state that the repayments in this scenario were about right (47%) compared with 38 percent of non-graduates. Fifty-eight percent of non-graduates thought repayments were too low, with 42 percent of graduates thinking the same.
- **Gender**: Forty-five percent of females thought this repayment scenario was about right compared with 38% of males. Conversely, 54% of males thought the repayments were too low, compared with 50% of females.

Scenario 2: £74 per month at £35,000

- Age: Differences across age in responses to this scenario were significant. Fiftynine percent of respondents aged 18 to 34 and 62 percent of respondents aged 35
 to 44 thought that repayments in this scenario were about right. This drops to 48
 percent for those aged 45 to 54, 51 percent for those aged 55 to 65 and 53
 percent for those aged over 65.
- **Employment Status**: Differences by employment status were not significant.
- Social Grade: Responses to this scenario varied by social grade. Respondents in the AB social grade were most likely to think this this scenario was about right (59%), compared with both C1C2 and DE (both 52%) respondents. C1C2 respondents were more likely than other categories to consider repayments to be too low (37% versus 28% of AB and 32% of DE. DE respondents were more likely to consider the repayments too high (16% versus 13% of AB and 10% of C1C2).
- **Education**: Sixty-percent of graduates thought that this scenario was a fair one, compared with 51 percent of non-graduates. Non-graduates were more likely to consider repayments too low (37% versus 26%).
- **Gender**: There was no significant difference between males and females in regards to this scenario.

Scenario 3: £112 per month at £40,000

- Age: Differences by age in responses to this scenario were not statistically significant
- **Employment Status**: Responses varied by employment status. Fifty-five percent of full-time employed respondents thought that repayments under this scenario

were about right, compared with 49 percent of part-time employed respondents and 51 percent of retired respondents. Seventeen percent of part-time respondents thought that repayments were too high compared with 14 percent of retired respondents and 11 percent of full-time respondents.

- Social Grade: Responses also varied by social grade. Sixty-one percent of AB respondents thought that the repayments in this scenario were about right, which is higher than those in the C1C2 (50%) and DE (52%) social grade categories. Respondents in lower social grade categories were more likely to think that repayments were too low compared with AB respondents (C1C2 37%; DE 30%; AB 26%).
- **Education**: Graduates were more likely to think that repayments in this scenario were about right compared with non-graduates (61% versus 50%).
- **Gender**: The differences by gender were not statistically significant.

Participants in the pop-up communities generally saw these repayments as affordable even though they still thought the actual cost of tuition was too high. Some participants also noted that the current system enabled individuals from lower socio-economic backgrounds to take part in higher education.

"So I'm wrong on the levels that they have to pay back the loans, which is a great relief. I'm actually pleasantly surprised at the whole system. There's not much I would change at all apart from the cost of tuition in the first place," **Member of the Parent Community**".

"Working well at the moment is that everybody capable has a chance to go to University and even if from a poorer background will be entitled to a Student Loan," **Member of the General Population Community.**

Pop-up community members also thought that, despite the cost, higher education remained a worthwhile experience. Members of both pop-up community groups highlighted both the academic and personal benefits of attending higher education. Some members of the parent community also mentioned that they had spoken to their children about higher education and had encouraged them to consider it.

"It is definitely still worthwhile to apply and complete a degree course. It's also beneficial moving away from home and being independent. Most graduates wont repay nowhere near the amount they borrowed back so it is definitely good value for money. Even if the graduate doesn't find a well-paid job after their degree the sense of

achievement, pride and self-esteem that attending University gives is priceless," **Member of the General Population Community.**

"It's a life-changing opportunity for many young people to become independent. The learning that you do at university is not just about the course that you're taking. In many cases first time that you are truly responsible for yourself and in many ways can be seen as a modern-day rite of passage," **Member of the General Population Community.**

"I would always encourage those who have the academic ability to study further for a degree, because once you have it, it cannot be taken away. Many jobs now require applicants to be educated to degree level and therefore without a degree many young people would automatically be excluded from certain jobs and sections of the job market," **Member of the Parent Community.**

3. Potential changes to the student finance system

Introduction

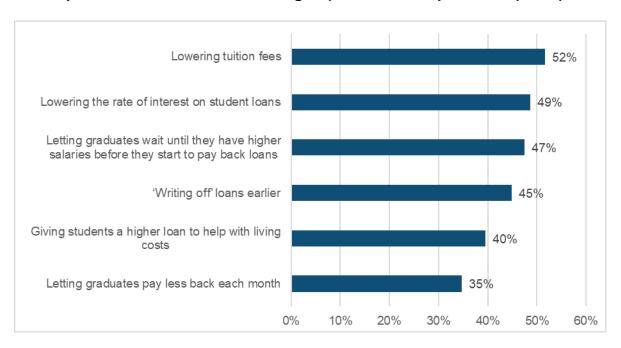
This chapter examines the potential changes that participants would make to the student finance system, as well as the trade-offs that they would be happy with to bring these changes about. For example, if survey participants or community members wanted to see a reduction in the cost of tuition, they were asked which other policy levers within the system they would accept to see this change. Other topics covered were how students should choose the subjects that they study and whether students should receive grants rather than loans.

Potential changes to the current system

The survey asked respondents about different policy options that that the Government could introduce into the system. The survey asked respondents to rate these options out of ten, with the figure below showing percentages of participants who rated different policy options at an importance level of seven or above.

The highest rated policy change was lowering tuition fees, with 52 percent of the total population rating this at seven out of ten or above. Lowering interest rates on loans (49%), letting graduates waiting until they are earning more before paying back loans (47%), and writing off loans earlier (45%) were also relatively highly rated options.

Figure 13: Stated importance of policy options (percentage rating each policy option as seven out of ten or higher). Base: all respondents (1,064)



Further Analysis of important of policy options

Lowering Tuition Fees

- Age: There were significant differences by age in terms of the perceived importance of lowering tuition fees. Respondents aged 18 to 34 (65%) were most likely to state that lowering tuition fees was a policy change they would like to see made. As the age categories increase, support for this change decreases, with 40 percent of respondents aged over 65 rating this as an important policy change.
- **Employment Status**: There was also variation by employment status. Fifty-five percent of full-time employed respondents rated lowering tuition fees as an important policy change, compared with 49 percent of part-time employees. Support drops to 42 percent among retired respondents.
- **Social Grade**: Fifty-seven percent of AB respondents thought it was important to reduce tuition fees, compared with 50 percent of C1C2 and 47 percent of DE respondents.
- **Education**: Graduates were much more likely to support lowering tuition fees than non-graduates were (63% versus 45%).
- **Gender**: Differences by gender were not statistically significant.

Lowering the rate of interest on student loans

- Age: There was significant variation in the stated importance of lowering interest rates according the age of respondents. Similar to lowering tuition fees, as the age categories increases, support for lowering interest rates on student loans decreases. Fifty-seven percent of respondents aged 18 to 34 rated this as important, with 43 percent of respondents aged over 65 doing the same.
- **Employment Status**: Differences by employment status were not significant.
- **Social Grade**: AB respondents were the most likely to rate lowering interest rates as important at 53 percent, with C1C2 respondents showing less support (48%) and DE respondents even less (44%).
- **Education**: Graduates were more likely than non-graduates to rate this policy change as important (57% versus 44%). However, the percentage point difference is less than the difference witnessed for the importance of lowering tuition fees.
- **Gender**: There was no statistically significant difference in regards to gender and importance of lowering interest rates on loans.

<u>Letting graduates wait until they have higher salaries before they start to pay back their loans</u>

- Age: In terms of the stated importance of letting graduates wait until they have higher salaries before they start to pay back loans, there were some significant differences by age. Whilst respondents in the lowest age category are more likely to rate this policy change as important (59%), it is not true to say that as age categories go up rated importance drops. While 35 percent of respondents aged 55 to 65 rate this policy change important, among those aged over 65 the figure is 43 percent.
- **Employment Status**: There was no significant variation by employment status.
- Social Grade: In contrast with the first two policy changes discussed, respondents in the DE social grade category were more likely to support this option; while their responses were similar to those in the AB category (51% versus 50%), there is a greater difference when DE respondents are compared with C1C2 respondents (51% versus 43%).
- **Education**: Graduates were more likely to rate this policy change as important compared with non-graduates (56% versus 42%), with the percentage point gap between these two broadly similar to both the lowering interest rates and lowering tuition fee changes.
- **Gender**: Differences between males and females were not statistically significant.

"Writing off" loans earlier

- Age: Differences by age, in terms of the importance of writing off loans earlier, were statistically significant. A similar pattern emerges to lowering tuition fees and lowering interest rates. Fifty-five percent of 18 to 34 years-olds rated this as important. As the age categories increase, importance for this policy change ebbs, with 37 percent of over 65s rating this change as important.
- **Employment Status**: There was no significant variation of views by employment status.
- Social Grade: Unlike previously discussed policy options, differences in social grade with regards to the stated importance writing off loans earlier were not statistically significant.
- **Education**: Graduates were more likely to support this change than non-graduates were (52% versus 40%). Again, the magnitude of this difference compares closely to other policy changes already discussed.
- **Gender**: There was no significant difference between males and females.

Giving students a higher loan to help with living costs

- **Age**: As with other policy changes, this change was more likely to be supported by those in the 18 to 34 category (48%). Generally, as respondents' ages go up, the perceived importance of this potential policy change drops. Support for this policy change is relatively lower among the 55-65 years-old category (33%) and among those respondents aged over 65 (34%).
- **Employment Status**: There was no significant variation in views by employment status.
- Social Grade: Similarly, differences by social grade were not significant.
- **Education**: The percentage point difference between graduates and non-graduates is slightly smaller than for other policy changes but is still statistically significant. Graduates were more likely than non-graduates to rate this change as important (45% versus 36%).
- **Gender**: There was no significant difference in terms of support for this policy change by gender.

Letting graduates pay less back each month

- Age: Differences by age in terms of the rated importance of letting graduates pay less back each month were statistically significant. Support for this policy change was relatively higher among 18 to 34 year-olds (41%) and 35 to 44 years-olds (40%). It was relatively lower among 45 to 54 year-olds (31%), 55 to 65 year-olds (32%) and those aged over 65 (29%).
- **Employment Status**: Differences by employment status were not statistically significant.
- Social Grade: Similarly, differences by social grade were not statistically significant
- **Education**: Consistent with other policy changes discussed, differences by education level were statistically significant, with graduates more likely to rate this option as important compared with non-graduates (42% versus 30%).
- **Gender**: There was no significant differences by gender.

The pop-up communities also reflected concerns about the cost of tuition (much like the survey), with this being widespread across many members of both the parent and total population groups.

"I'm actually pleasantly surprised at the whole system. There's not much I would change at all apart from the cost of tuition in the first place," **Member of the Parent Community.**

"The fees are too high. It is not value for money. The interest fees are too high above RPI. The details keep changing and making it hard to plan year to year," **Member of the Parent Community.**

"Firstly I would change the maximum amount on tuition fees. Almost £10 grand is a ridiculous amount to ask somebody to payback or laden in debt," **Member of the Parent Community.**

"I think lowering tuition fees is a prime priority. The quality of university education has not improved since the steep increase of the fees," **Member of the Parent Community.**

"I chose lowering tuition fees first as this seems the easiest way of keeping student debts down in the first place," **Member of the General Population Community.**

Another recurring theme from the pop-up communities (also reflected in the survey results) was concern around the rates of interest charged on student loans, with some members stating that these were barely distinguishable from a regular bank loan.

"The interest rate is higher than taking out a personal loan which seems wrong as the graduates will actually be helping society and they are being penalised for going to university," **Member of the Parent Community.**

"I worry about the fact that the interest rate is so high for all of the students paying back their loans, I think this is unfair. Yes, they need to pay the money back but why at such a high rate. Those who come from poor backgrounds will suffer most under the current system," **Member of the Parent Community.**

"I think the current interest rate is more like that of a Wonga loan," **Member of the Parent Community.**

"As so much of the loans go unpaid it makes sense to reduce the interest charged as it's only increasing the amount that will be written off," **Member of the General Population Community.**

Which trade-offs would participants be happy with?

The survey asked participants, who had rated any policy option as seven or above out of ten, what they would be willing to sacrifice within the system to achieve that. For example, if a participant rated lowering tuition fees as being important, the survey asked which of the following policy options they would be willing to trade off to achieve it:

- Students get less support with living costs
- Graduates start paying their loans off sooner (i.e. before they start earning £25,000)
- o Graduates pay back more every month
- o Graduates pay back their loans for longer (for example, until they retire)
- o Higher interest on student loans
- None of these, even if this means that the number of university places has to be reduced
- o None of these, even if this means that tax payers have to pay more

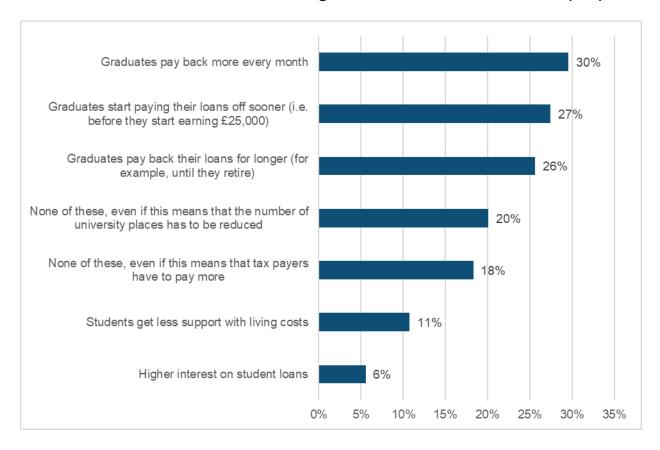
If a respondent rated more than three policy options as above seven, they were allocated three trade-off questions at random.

The next section looks at the responses of participants who selected 'lowering tuition fees' and 'lowering the rate of interest on students loans' as important to them. This is because these two policy options were popular choices amongst respondents.

Figure 14 shows that – to see a reduction in tuition fees – participants most commonly stated they would be willing to accept graduates paying more back per month (30%), graduates paying off their loans sooner (27%) and graduates paying back their loans for longer (26%).

The two least palatable options were students getting less support for their living costs and students being charged higher interest on loans.

Figure 14: What would you accept to lower tuition fees? Base: all giving "lower tuition fees" seven out of ten or higher at D1² and allocated to this (403)



Similarly, the survey asked those participants who would like to see a change in the interest rates charged on loans what policy options they would be willing to change to achieve this.

Again, the top three most popular policy options were graduates paying more back each month (32%), graduates start paying off their loans earlier (30%) and, to a lesser extent, graduates paying off their loans for longer (22%). The least popular policy option to change to achieve lower interest rates on loans was higher tuition fees.

² Question D1 was: If you could change the student finance system, how important would the options below be to you personally? Options included rating out of 10 lowering tuition fees and lowering interest rates.

Figure 15: What would you accept to lower interest rates? Base: all giving "lower interest rates" seven out of ten or higher at D1 and allocated to this (393)

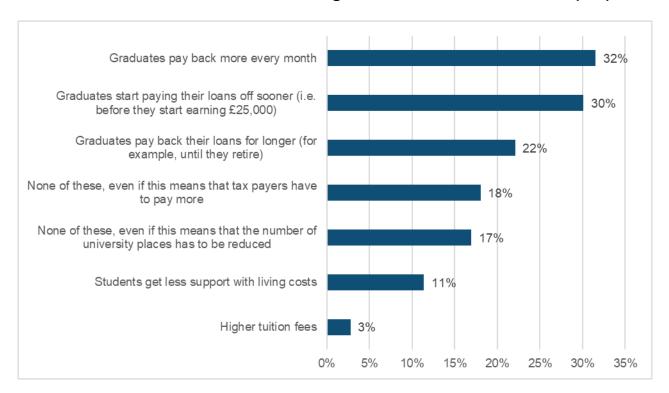
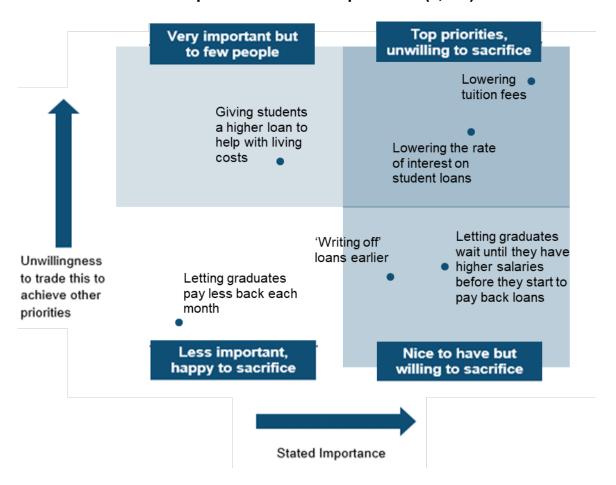


Figure 16 provides an illustration of the relative importance of the different policy options for survey participants. The Figure shows, for instance, that though 'letting graduates wait until they have higher salaries before they start to pay back their loans' appeared relatively important initially (see Figure 10) its importance falls away when participants are asked about trade-offs, with participants willing to sacrifice this policy option to achieve others policy options within the system.

Figure 16 also helps to illustrate that lowering tuition fees and lowering the rate of interest on loans were not only the most important policy options selected by participants (i.e. most likely to be rated as seven or higher out of ten), but also that they were the options that participants were least willing to sacrifice (i.e. participants were more willing to accept other policy changes). Other policy options, to varying degrees, were of less importance to participants.

Figure 16: Importance of different policy options with willingness to trade these options. Base: all respondents (1,064)³



Changes to the student finance system: demographic differences

Figure 17 shows the percentage of respondents that would support changes to the student finance system⁴. The questionnaire itself asked participants to rate each potential policy change out of ten. The measure used in the figure below, as well as in subsequent

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³ This chart combines the stated importance of different policy options and whether respondents were willing to trade a policy option off to see a different policy option happen. The X axis demonstrates the stated importance of each policy option (rated seven or above). For example, when asked what policies they would like to see changed, 'letting graduates wait until they have higher salaries before they start to pay back loans' was important. The Y axis demonstrates how willing respondents were to trade off a policy option to see another policy option happen. In this instance, to see, for example, 'lowering tuition fees' or 'lowering interest rates', a higher percentage of respondents were willing to trade off 'letting graduates wait until they have higher salaries before they start to pay back loans'.

⁴ Question D1 was: If you could change the student finance system, how important would the options below be to you personally? Options included rating out of 10 lowering tuition fees and lowering interest rates.

figures shows the proportion of different groups that supported any change (i.e. rated any policy option seven or above).

In total, 81 percent of respondents rated at least one policy change option above a seven, suggesting that there is widespread support for some changes to be made to the student finance system.

Looking at specific sub groups, there were significant differences by social grade. AB respondents were very slightly more likely than C1C2 respondents to support any sort of change, but both of these social grades were much more likely than those in the DE social grade category.

There were also significant differences in the views of respondents who were parents of children under the age of 18 and parents who were not. Parents of children who are under the age of 18 were more likely to support a change to the student finance system (87% versus 78%). Those respondents aged 18 to 34 were also more likely to support a change, compared with all other age categories surveyed (90% versus 77%), again, this was statistically significant.

There was also a significant difference by education levels in terms of respondents' support for any change. Eighty-eight percent of graduates supported any sort of change to the student finance system, which is eleven percentage points higher than non-graduates (77%).

Figure 17: Percentage of different groups that would support any changes to the student finance system. Base: all respondents (1,064); Graduates (698); Nongraduates (366); DE respondents (277); C1C2 respondents (452); AB respondents (335); Aged 18 to 34 (289: Not aged 18 to 34 (775); Parent of children aged under 18 (299); Not parents of children under 18 (765)

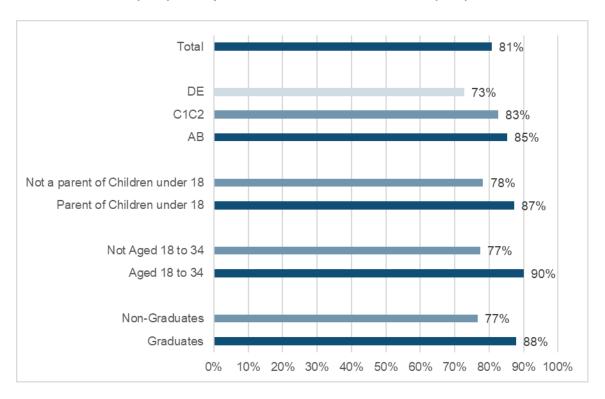


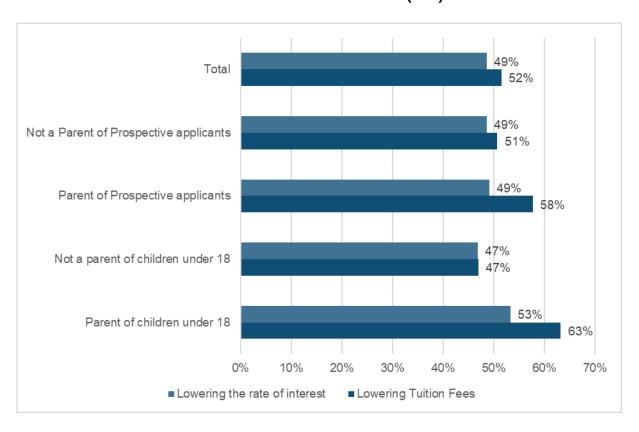
Figure 18 shows the percentage of different parental groups rating lowering tuition fees and lowering the interest rate as seven out of ten or above for the aforementioned question D1.

The figure demonstrates that parents of prospective applicants are slightly more likely to support a reduction in the cost of tuition versus the total population and those respondents who were not parents of prospective applicants (58% versus 52% and 51%). However, parents of prospective applicants are similarly likely to believe that lowering interest rates are important when compared with both the total population and those who are not parents of prospective applicants (all 49%).

Parents of children under the age of 18 are more likely to support lowering tuition fees and lowering the rates of interest (63% and 53% respectively), relative to both those without children under 18 (47% for both lowering tuition fees and interest rates) and the total population (as mentioned 52% and 49%).

Figure 18: Support for lowering tuition fees and lowering interest rates by parental groups. Base: all respondents (1,064); Parent of a prospective applicants (131); Not a parent of a prospective applicants (933); Not a parent of children under 18 (765);

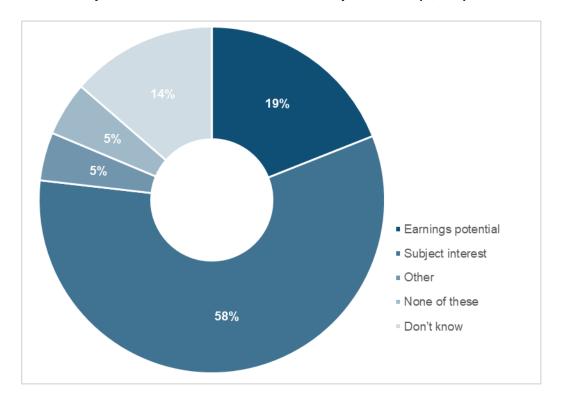
Parent of children under 18 (299)



How students choose what to study

The figure below demonstrates that the majority of the total population believe that students should choose their subject primarily based on their interest in the subject (58%), with 19 percent believing that earnings potential should be the primary factor.

Figure 19: Should students choose their subject based on potential earnings or personal interests? Base: all respondents (1,064)



Further Analysis of how students should choose their subjects

- Age: Differences by age in terms of how students should choose their subjects were statistically significant. Fifty-seven percent of those aged 18 to 34 and those aged 45 to 54 thought that subject interest was most important, which is slightly lower than those aged 55 to 65 and aged over 65 (61% and 59% respectively). The least support for students choosing their subject based on interest was witnessed in the 35 to 44 year-old age category (54%). Those in the 35 to 44 and 45 to 54 age categories were more likely to think earnings potential was important (21% and 20% respectively) versus 18 percent of 18 to 34 year-olds, 18 percent of 45 to 54 year-olds and 19 percent of over 65s.
- **Employment Status**: There were no significant differences by employment status.
- Social Grade: Twenty percent of both AB and C1C2 respondents thought that
 earnings potential should be the basis for decisions on what subject to study,
 compared with 17 percent of DE respondents. There is difference in "don't know"
 responses, with 21 percent of DE respondents saying that they did not know,
 compared with 12 percent of C1C2 and 10 percent of AB respondents. With
 regards to whether students' subject choices should be guided by interest, there
 was less of a difference across groups (AB-59%, C1C2-58% and DE-56%).
- Education: Graduates were more likely to think that students should choose their subject based on interest than non-graduates (61% versus 56%). Twenty percent

of non-graduates thought earning potential should be the basis for subject choices compared with 17 percent of graduates. Non-graduates were also more likely to say that they did not know (15% versus 11%).

Gender: Differences by gender were not significant.

These findings were in line with findings from the pop-up communities, with some members suggesting trying to predict the earnings potential of a course left too much to chance for the students. Members also noted that though some students might profit from higher earning courses in their future careers, others might not. This could leave those individuals with repayment terms for a higher earnings course without having the predicted high earnings job to pay for it.

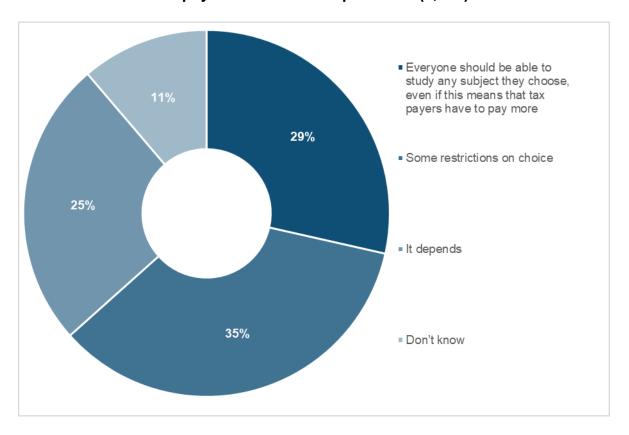
"While this sounds like a good idea, this is trying to predict the future and sadly the initial calculation could be incorrect because so many changes e.g. who could have predicted Brexit?" **Member of the Parent Community.**

"It's very assumptive and I feel that it'll work for some, and not for others, who might not reach where predicted on this 'system'. Plus it could work the other way, you might have a lucky break and earn substantially more when not predicted to do so. I cannot see how this would work well," **Member of the General Population Community**

Despite participants believing that students should choose their subject based on their interests, a mixed picture emerges when participants considered the impacts of choosing any subject has on the taxpayer.

Twenty-nine percent of participants believed that students should not be restricted in their choices even if that meant it cost taxpayers more. However, 35 percent of participants thought that there should be some restrictions in place, with 25 percent answering that it depended. Together, Figure 19 and Figure 20 illustrate a blurred picture amongst the participants. While the majority think that students should choose which subject to study at higher education based on subject interest (rather than earnings), many also support some form of restrictions on choice if the alternative means that taxpayers have to pay more.

Figure 20: Should students be able to choose any subject even if this costs taxpayers? Base: all respondents (1,064)



Further Analysis of whether students should be able to choose any subject even if it costs taxpayers

- Age: There were significant differences by age, in terms of attitudes towards whether students should be able to choose any subject even if it costs taxpayers. Thirty-nine percent of respondents aged 18 to 34 supported students having freedom to choose, with those aged over 65 least likely (16%). Twenty-nine percent of those aged 35-44, 30 percent of those aged 45 to 54 and 26 percent of those aged 55 to 65 supported freedom to choose. Conversely, 46 percent of those aged over 65 supported restrictions, along with 42 percent of those aged 55 to 65. Younger age categories were less likely to support restrictions, with 24 percent of those aged 18 to 34, 33 percent of those aged 35 to 44 and 31 percent of those aged 45 to 54 supporting some restrictions.
- Employment Status: Thirty-two percent of those respondents who were full-time employed supported freedom of choice, compared with 33% of those who supported some restrictions. For those employed part-time the gap is slightly wider, with 25% supporting choice and 31 percent not supporting choice (a further 33% stated that it depended). There was a larger gap for those who were retired, with 20% supporting freedom and 45 percent supporting some restrictions.

- Social Grade: Thirty-three percent of AB respondents supported freedom of choice versus 36 percent who supported some form of restriction. Twenty-seven percent of C1C2 supported freedom to choose, with 37 percent supporting restrictions, whilst 25 percent of DE respondents supported choice versus 30 percent who did not.
- **Education**: Graduates were more likely than non-graduates to support freedom of choice (38% versus 22%). Non-graduates were more likely to support some restrictions than graduates were (39% versus 29%).
- **Gender**: Males were more likely than females to support freedom of choice (34% versus 24%). There was less difference by gender in terms of supporting restrictions (34% of males versus 36% of females). Females were more likely than males to say that it depended (27% versus 23%) and more likely to say that they did not know (14% versus 9%).

These findings are broadly in line with the qualitative fieldwork. Online community members thought that there should be restrictions on courses that do not lead to a clear career path and could be studied through other means. Some members suggested that universities should be offering courses of a certain level and value and should not be as wide as they currently are.

"Students should be allowed to study any of the courses available, but the Universities should only be offering courses of a certain level - no one needs a degree in plant pot identification! I think that the value of a 'degree' has been slowly declining," **Member of the General Population Community.**

"They should definitely be able to choose the subject they want to study but maybe the courses that are on offer should not be so wide with regard to jobs that do not require a degree to do the job...The A levels are very restrictive why can't degree courses be the same?"

Member of the Parent Community.

Whether students should receive grants or loans

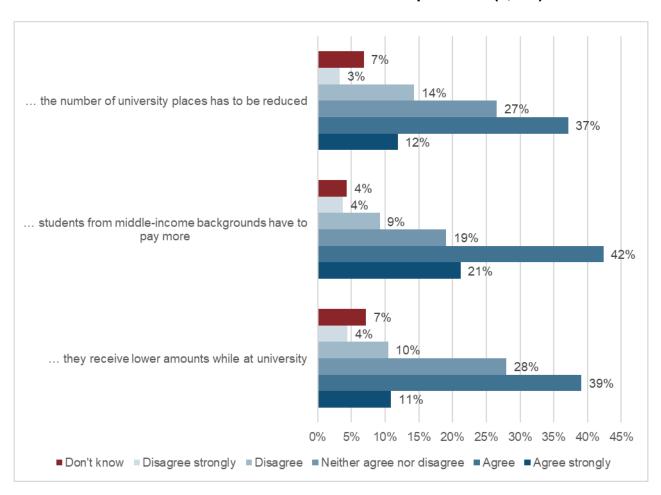
Respondents demonstrated some broad support for reintroducing grants instead of loans to support students with their living costs.

Fifty percent of respondents either agreed or strongly agreed that students should receive grants instead of loans even if that meant they received less money to live on (14% disagreed or strongly disagreed). In addition, 63 percent of respondents agreed or strongly agreed that students should receive grants instead of loans even if that meant

students from middle-income backgrounds having to pay more (13% disagreed or strongly disagreed).

Respondents were, however, less willing to trade grants to loans even if that meant the number of university places being reduced (49% agreeing or strongly agreeing versus 17% disagreeing or strongly disagreeing).

Figure 21: Students should receive grants instead of loans to support their living costs even if this means... Base: all respondents (1,064)



Scenario 1: Students should receive grants instead of loans to support their living costs, even if this means that they receive lower amounts while at university

- **Age**: There was a significant difference between age groups in their responses to this scenario. Those aged 18 to 34 and those aged over 65 were more likely to support it (both 54%) than those aged 35 to 44 (45%), those aged 45 to 54 (45%) and those aged 55 to 65 (47%).
- Employment Status: There was no significant difference by employment status.
- **Social Grade**: Similarly, differences in attitudes by social grade were not significant.

- Education: Graduates were more likely than non-graduates to think that students should receive grants instead of loans under this scenario (56% versus 46%).
 Graduates and non-graduates disagreed equally (15% each). Non-graduates were more likely to neither agree nor disagree (30% versus 25%) and answer that they did not know (9% versus 4%).
- **Gender**: There was no statistically significant differences in regards to gender and support for this scenario.

Scenario 2: Students should receive grants instead of loans to support their living costs, even if this means that students from middle-income households have to pay more

- **Age**: There were no significant differences by age, in attitudes towards students receiving grants instead of loans under this scenario.
- Employment Status: Seventeen percent of part-time respondents disagreed that students should receive grants instead of loans under this scenario, compared with 13 percent of full-time and 12 percent of retired respondents. There was also some differences in terms of neither agreeing nor disagreeing, with 22 percent of full-time respondents choosing this answer versus 15 percent of part-time and 18 percent of retired respondents.
- Social Grade: Eighteen percent of AB respondents disagreed with this statement versus 9 percent of C1C2 and 5 percent of DE respondents. DE respondents were more likely to agree with this scenario (67%), than AB respondents (61%) and C1C2 respondents (63%).
- **Education**: Graduates were more likely to disagree with this scenario (15% versus 12% of non graduates), with non-graduates more likely to answer that they did not know (6% versus 2%). Graduates and non-graduates were similarly likely to agree with this scenario (63% and 64% respectively).
- Gender: Differences between males and females were not significant.

Scenario 3: Students should receive grants instead of loans to support their living costs, even if this means that the number of university places has to be reduced

- **Age**: There were significant differences by age. Those aged 35 to 44 were least likely to support this option (39%). This is lower than other age groups, with 18 to 34 year-olds (49%), 45 to 54 year-olds (48%) and 55 to 65 year-olds (49%) showing similar levels of support. The most support for this scenario was from those aged over 65, with 55 percent supporting this option.
- **Employment Status**: Differences by employment status were not statistically significant.

- **Social Grade**: Those respondents in the AB social group (57%) were more likely to agree with this scenario than those in C1C2 (46%) and DE (45%) social groups.
- **Education**: There was no significant differences between graduates and non-graduates.
- **Gender**: Females were more likely than males to disagree that students should receive grants instead of loans under this scenario (16% versus 20%) and more likely to answer that they did not know (9% versus 5%). Fifty-one percent of males thought that students should receive grants instead of loans under this scenario, compared with 48 percent of females; males were more likely than females to agree strongly with the statement (15% versus 9%).

4. Conclusions

- This research suggests that knowledge of the student finance system is relatively
 poor among the general population (including among parents of potential
 students), in relation to the repayment threshold, how interest is charged on
 student loans and the loan write-off period with significant minorities of
 respondents answering questions about these financial features incorrectly.
- Respondents were also unclear about the proportions of the cost of higher education incurred by students and taxpayers. Only around half of respondents knew that students and taxpayers shared costs of higher education. Even among those who knew that taxpayers contributed to the student finance system, only a minority knew that the correct taxpayer contribution is 45 percent. Only sixteen percent of respondents overestimated the contribution taxpayers make.
- Once informed that the taxpayer contributes 45 percent towards the cost of higher education, 43 percent of respondents thought that the taxpayer contribution was about right and a similar percentage (44%) thought it was too high. The majority of respondents (64%) agreed that it is fair for HE students to contribute towards the cost their studies.
- Generally, the level of repayments that students make on their loans were seen as fair.
- The research revealed that lowering tuition fees and lowering the interest rates were very important to respondents and changes that they would not trade-off to see other policy changes. Other policy changes, like graduates paying their loans off sooner, paying back more every month and paying back their loans for longer were less important and were changes that respondents were more willing to trade off.
- The majority of the total population believe that students should choose their subject primarily based on their interest in the subject (58%), with 19 percent believing that earnings potential should be the primary factor. However, views began to change once it was suggested that certain subjects might cost the taxpayer. Although 29 percent of participants believed that students should not be restricted in their choices, 35 percent of participants thought that there should be some restrictions in place, with 25 percent answering that it depended.
- Respondents demonstrated broad support for reintroducing grants instead of loans to support students with their living costs.

5. Appendices

Appendix 1: Questionnaire

1 | SECTION (A) KNOWLEDGE OF FINANCE SYSTEM

S1 ASK ALL SINGLE

Did you study at university?

- 1. Yes and graduated
- 2. Yes but still studying / not graduated yet
- 3. Yes but did not graduate
- 4. No but considered it / considering it
- 5. No and did not consider it

S2 ASK ALL

ADD HIGHEST LEVEL OF EDUCATION COMPLETED

INFO PAGE

This set of questions asks about your understanding of the student finance system for those students starting their course after 2012/13.

Please do not look up the answer as we are interested in what you think you know

S3 ASK ALL WHO WENT TO UNIVERSITY (S1=1,3) SINGLE

When did you leave university? LIST OF YEARS GOING BACK TO 1960

1. Before 1960

S4ASK ALL SINGLE

How knowledgeable would you say you are about the costs of attending university for people going to university now?

- 1. I know a lot
- 2. I know a fair amount
- 3. I do not know much at all
- 4. I do not know anything

A1 ASK ALL SINGLE

"Student loans start to be repaid once a graduate earns over a certain amount of income".

What do you think this income threshold is? Do you think it is:

- 1. £17,000
- 2. £20,000
- 3. £25,000
- 4. £30,000
- 5. Don't know

A2 ASK ALL SINGLE

Students get charged interest on their loans.

Do you think that the interest rate is the same for all graduates, or does it depend on income?

- 1. Same interest rate for all graduates
- 2. Interest rate charged depends on income
- 3. Don't know
- 4. Don't want to answer

A3 ASK ALL SINGLE

There is a time limit on loans taken out after 2012 in England after which any outstanding student loan are written off.

What do you think this time limit is?

- 1. 20 years after leaving university
- 2. 30 years after leaving university
- 3. 40 years after leaving university
- 4. 50 years after leaving university
- 5. Don't know

A4 ASK ALL

SINGLE

Once they earn over a certain amount, graduates have to pay back a bit of their undergraduate student loan every month.

How much do you think they have to pay back (of everything they earn over a certain amount)?

- 1. 2%
- 2. 6%
- 3. 9%
- 4. 15%
- 5. Don't know

A5 ASK ALL

SINGLE

How do you think that the cost of a student's education is paid for?

- 1. Students pay all the costs themselves through tuition fees
- 2. Costs are paid for by students and tax payers
- 3. Don't know

A5A ASK IF SELECTED 'COSTS ARE PAID FOR BY STUDENTS AND TAX PAYERS' (A5=2)

SINGLE

On average, how much do you think that taxpayers pay towards the costs of a student's higher education?

- 1. 25%
- 2. 45%
- 3. 65%
- 4. 85%
- 5. Don't know

2 | SECTION (B) KNOWLEDGE OF FINANCE SYSTEM

INFO PAGE

This next set of question asks about your opinions on the current student finance system.

B1 ASK ALL WHO WENT TO UNIVERSITY SINGLE

When deciding to attend university, were you worried at all by the associated costs?

- 1. Yes, a lot
- 2. Yes, a little
- 3. Not a lot
- 4. Not at all

B2 ASK ALL YES AT B1 SINGLE

[TEXT IF S1=1,3] When it comes to the associated costs of university, which of the below statements most applied to you?

[TEXT IF S1=2] When it comes to the associated costs of university, which of the below statements most applies to you?

ANSWERS IF S1=1,3

- 1. I was worried about the tuition fees
- 2. I was worried about living costs
- 3. I was equally worried by tuition fees and living costs
- 4. I was worried about another cost [please specify]

ANSWERS IF S1=2

- 1. I am worried about the tuition fees
- 2. I am worried about living costs
- 3. I am equally worried by tuition fees and living costs
- 4. I am worried about another cost [please specify]

3 | SECTION (C) FAIRNESS ABOUT FINANCE SYSTEM (ATTITUDES)

INFO PAGE

This next set of question asks about your views about a university education. Please note there is no right or wrong answer.

C1 ASK ALL SINGLE

Do you think the government spends too much money, too little money, or about the right amount on higher education?

- 1. Much too little
- 2. Too little

- 3. About the right amount
- 4. Too much
- 5. Much too much
- 6. Don't know

C2 ASK ALL SINGLE

Do you feel that opportunities for young people in the UK to go onto higher education, to study at a <u>university</u>, should be increased or reduced, or are they at about the right level now?

- 1. Increased a lot
- 2. Increased a little
- 3. About right
- 4. Reduced a little
- 5. Reduced a lot
- 6. Don't know

C3 ASK ALL SINGLE

It is possible to study for degree-level qualifications at further education (FE) colleges. FE colleges often offer a diverse mix of qualification types and are usually less traditionally 'academic'.

Do you feel that opportunities for young people in the UK to go onto higher education, to study at a <u>college</u>, should be increased or reduced, or are they at about the right level now?

- 1. Increased a lot
- 2. Increased a little
- 3. About right
- 4. Reduced a little
- 5. Reduced a lot
- 6. Don't know

C4 ASK ALL SINGLE

"I think that it is fair for university students to make some contribution to the cost of their education."

1. Agree strongly

- 2. Agree
- 3. Neither agree nor disagree
- 4. Disagree
- 5. Disagree strongly
- 6. (Don't know)
- 7. (Not answered

C5 ASK ALL WHO ANSWERED 1 OR 2 @ C4 SINGLE

"I think that the amount that university students pay towards their education should depend on their household income."

- 1. Agree strongly
- 2. Agree
- 3. Neither agree nor disagree
- 4. Disagree
- 5. Disagree strongly
- 6. (Don't know)
- 7. (Not answered)

C6 ASK ALL SINGLE

Some graduates do not manage to pay off their student loans, for example, if they do not go on to earn high salaries. Who do you think should pay the remaining costs of their education?

- 1. Tax payers (including people who don't have a university education)
- 2. Other graduates
- 3. Only higher earning graduates

C7 ASK ALL SINGLE

On average, the taxpayer contributes 45% of the costs of a student's higher education.

In your opinion, is this amount:

- 1. Too high
- 2. About right
- 3. Too low

C8 ASK ALL SINGLE

Some subjects that people study at university can lead to less well paid jobs (compared with other subjects that tend to lead to higher paid jobs). This means that graduates may be less likely to pay off their student loans, and tax payers need to pay more for these students.

Which of these is closest to your own views.

Students should choose a course based on:

- 1. How much they are likely to earn after graduating
- 2. Or, how interested they are in the subject?
- 3. Other please specify
- 4. None of these
- 5. Don't know

C9 ASK ALL SINGLE

Thinking about the course students choose to study, which of the below statements best describes your views?

- 1. Everyone should be able to study any subject they choose, even if this means that tax payers have to pay more
- 2. There should be some restrictions on subject choice
- 3. It depends [FIXED]
- 4. Don't know [FIXED]

INFO PAGE

Some people think that graduates should pay a larger proportion of their salary a month to repay their student loans, whereas others feel that graduates should pay a smaller proportion.

The next questions ask which of these opinions comes closest to your view.

C10 ASK ALL SINGLE

If a graduate earns £27,000 per year before tax their contribution is currently £15 per month (£180 per year).

In your opinion, is this amount:

- 1. Too high
- 2. About right
- 3. Too low

C11 ASK ALL SINGLE

If a graduate earns £35,000 per year before tax their contribution is currently £74 per month (£888 per year).

What is your opinion of this amount?

- 1. Too high
- 2. About right
- 3. Too low

C12 ASK ALL SINGLE

If a graduate earns £40,000 per year before tax their contribution is currently £112 per month (£1,344 per year).

In your opinion, is this amount:

- 1. Too high
- 2. About right
- 3. Too low

4 | SECTION (D) TRADE OFF QUESTIONS

INFO PAGE

These days, more people than ever before go to university.

This is made possible partly by money from taxpayers, many of whom haven't been to university themselves.

The Government has difficult choices to make about how to spend taxpayers' money fairly.

D1 ASK ALL SINGLE GRID

If you could change the student finance system, how important would the options below be to you personally?

COLUMNS:

- 1. 1 Not important at all
- 2. 2
- 3. 3

- 4. 4
- 5. 5
- 6. 6
- 7. 7
- 8. 8
- 9. 9
- 10.10 Most important

ROWS:

- 1. **Lowering tuition fees** Students currently pay a maximum of £9,250 per year in tuition fees.
- 2. Lowering the rate of interest on student loans Students pay interest on their loans. This varies from RPI (currently at 3.5%) for lower earners, to RPI plus 3% (i.e. 6.5%) for higher earners.
- 3. **Letting graduates pay less back each month** Graduates with student loans pay back 9% of every £ they earn over £25,000. So, if they earn £27,000, they pay back £15 per month. If they earn £40,000, they pay back £112 per month.
- 4. Letting graduates wait until they have higher salaries before they start to pay back loans When they graduate, students will start paying back their student loans when they earn over £25,000.
- 5. 'Writing off' loans earlier Student loans are written off 30 years after graduating, no matter how much students still owe.
- 6. **Giving students a higher loan to help with living costs** Depending on their circumstances, students currently receive a loan of between £7,097 and £11,354 to support the cost of living while at university

D2 ASK ALL WHERE ROW 1 (LOWERING TUITION FEES) = 8-10 AT D1 MULTI

In order to lower tuition fees, which of the options below would be acceptable to you?

- Students get less support with living costs
- Graduates start paying their loans off sooner (i.e. before they start earning £25,000)
- o Graduates pay back more every month
- o Graduates pay back their loans for longer (for example, until they retire)
- Higher interest on student loans
- None of these, even if this means that the number of university places has to be reduced [FIXED, EXCLUSIVE]
- None of these, even if this means that tax payers have to pay more [FIXED, EXCLUSIVE]

D3 ASK ALL WHERE ROW 2 (LOWERING INTEREST RATE) = 8-10 AT D1 MULTI

In order to lower rates of interest on student loans, which of the options below would be acceptable to you?

- 1. Higher tuition fees
- 2. Students get less support with living costs
- 3. Graduates start paying their loans off sooner (i.e. before they start earning £25,000)
- 4. Graduates pay back more every month
- 5. Graduates pay back their loans for longer (for example, until they retire)
- 6. None of these, even if this means that the number of university places has to be reduced [FIXED, EXCLUSIVE]
- 7. None of these, even if this means that tax payers have to pay more [FIXED, EXCLUSIVE]

D4 ASK ALL WHERE ROW 3 (PAY BACK EACH MONTH) = 8-10 AT D1 MULTI

In order to let graduates pay back less each month, which of the options below would be acceptable to you?

- 1. Higher tuition fees
- 2. Students get less support with living costs
- 3. Graduates start paying their loans off sooner (i.e. before they start earning £25,000)
- 4. Graduates pay back their loans for longer (for example, until they retire)
- 5. Higher interest on student loans
- 6. None of these, even if this means that the number of university places has to be reduced [FIXED, EXCLUSIVE]
- 7. None of these, even if this means that tax payers have to pay more [FIXED, EXCLUSIVE]

D5 ASK ALL WHERE ROW 4 (HIGHER SALARY REPAYMENT) = 8-10 AT D1 MULTI

In order to let graduates wait until they have higher salaries before they start to pay back loans, which of the options below would be acceptable to you?

- 1. Higher tuition fees
- 2. Students get less support with living costs
- 3. Graduates pay back their loans for longer (for example, until they retire)
- 4. Higher interest on student loans

- 5. Graduates pay back more every month
- 6. None of these, even if this means that the number of university places has to be reduced [FIXED, EXCLUSIVE]
- 7. None of these, even if this means that tax payers have to pay more [FIXED, EXCLUSIVE]

D6 ASK ALL WHERE ROW 5 (WRITE LOANS OFF EARLIER) = 8-10 AT D1 MULTI

In order to 'write off' loans earlier, which of the options below would be acceptable to you?

- 1. Higher tuition fees
- 2. Students get less support with living costs
- 3. Graduates start paying their loans off sooner (i.e. before they start earning £25,000)
- 4. Higher interest on student loans
- 5. Graduates pay back more every month
- 6. None of these, even if this means that the number of university places has to be reduced [FIXED, EXCLUSIVE]
- 7. None of these, even if this means that tax payers have to pay more [FIXED, EXCLUSIVE]

D7 ASK ALL WHERE ROW 6 (MORE LIVING COST SUPPORT) = 8-10 AT D1 MULTI

In order to give students more support with living costs, which of the options below would be acceptable to you?

- 1. Higher tuition fees
- 2. Graduates pay back their loans for longer (for example, until they retire)
- 3. Higher interest on student loans
- 4. Graduates pay back more every month
- 5. Graduates pay back their loans off sooner (i.e. before they start earning £25,000)
- 6. None of these, even if this means that the number of university places has to be reduced [FIXED, EXCLUSIVE]
- 7. None of these, even if this means that tax payers have to pay more [FIXED, EXCLUSIVE]

D8 ASK ALL SINGLE GRID

To what extent do you agree or disagree with each of the following statements?

Rows

- 1. Students should receive grants instead of loans to support their living costs, even if this means that they receive lower amounts while at university
- 2. Students from poor backgrounds should receive grants instead of loans to support their living costs, even if this means that students from middle-income backgrounds have to pay more
- 3. Students should receive grants instead of loans to support their living costs, even if this means that the number of university places has to be reduced

Columns

- 1. Agree strongly
- 2. Agree
- 3. Neither agree nor disagree
- 4. Disagree
- 5. Disagree strongly
- 6. Don't know

CLOSING DEMOGRAPHICS

Q1 ASK ALL WITH CHILDREN AGED 16+ SINGLE

You said that you had children aged 16 or above. Did any of them, or are any of them considering studying at university?

- 1. I have one or more children who are studying at university
- 2. I have one or more children who have graduated from university
- 3. I have one or more children who are considering studying at university
- 4. None of these

Q2 ASK ALL SINGLE

Which of the below best describes you?

- 1. Married and living with a husband/wife/civil partner
- 2. Living with a partner
- 3. Single, never married
- 4. Divorced or separated
- 5. Widowed

6. Prefer not to say

Q3 ASK ALL SINGLE

Are you currently suffering from a health condition, long term illness or disability that limits your day to day activities?

- 1. Yes
- 2. No
- 3. Prefer not to say

Q4 ASK ALL SINGLE

Have either of your parents studied at university or a college of higher education?

- 1. Yes one of them
- 2. Yes both of them
- 3. No neither of them
- 4. Don't know
- 5. Prefer not to say

- END OF SURVEY -



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